



PENNSYLVANIA
COUNCIL OF MEDIATORS

“LUNCH & LEARN VIRTUAL EDUCATION SERIES”

***“Interests and Positions:
What Parties Really Need to Get so They Can Get What They Really Need”***

Presented by: Josh Kershenbaum, Esq.

Wednesday, March 18, 2026

12:00 – 1:00 p.m.

If there is magic in mediation, it's in the artful alchemy of separating interests from positions. Effective mediators are more than just masters of this art; they are skillful models for the parties, who are the true artists of their agreements. This program will help mediators sharpen their abilities to distinguish interests from positions to empower parties to create enduring resolutions. The program is also relevant to attorneys who participate in mediations with their clients.

PCM is pleased to offer this program as the second in a series of virtual education programs on topics relevant to the mediation community. It is approved for 1 CLE credit (Substantive).



Josh Kershenbaum, Esq., is a dedicated Mediator with New Hope Divorce Mediation in Bucks County, Pennsylvania. With more than 20 years of experience as an attorney and mediator, he earned certifications in both Negotiation and Mediation at Harvard Law School's Program on Negotiation and completed mediation training through the Good Shepherd Mediation Program. He also trained in Divorce & Family Mediation with mediation luminaries Forrest (“Woody”) Mosten and Susan Guthrie at the acclaimed Mosten Guthrie Academy, where he later joined the training faculty. Josh proudly serves as the Vice President of PCM. A dynamic teacher and trainer, Josh has trained hundreds of professionals at professional conferences across North America on topics related to mediation and conflict resolution. He has been a guest on several National Public Radio programs, and on popular podcasts. Josh earned his law degree, *cum laude*, from Temple University's Beasley School of Law. He is a *magna cum laude* graduate of Amherst College. He lives in Bucks County, with his family of five humans and four rescue cats.

Register by emailing nqlidden@glidden-adr.com

Pricing

\$50.00	Attendance and (1) Substantive CLE Credit for PCM Non-Member
\$40.00	Attendance for PCM Non-Member without CLE
\$40.00	Attendance and (1) Substantive CLE Credit for PCM Member
\$30.00	Attendance for PCM Member without CLE